



REQUEST FOR PROPOSALS FOR
ADVANCED METERING INFRASTRUCTURE
(AMI) SYSTEM

RFP 2025-02

February 26, 2025

Town of Edisto Beach, SC
2414 Murray Street, Edisto Beach, SC 29438

INTRODUCTION & PROJECT SCOPE

The Town of Edisto Beach, South Carolina (“Town”) hereby requests qualifications and pricing from companies that are experienced in and capable of implementing a system-wide conversion to an Advanced Metering Infrastructure (AMI) system (“System”) of the Town’s residential and commercial water meters. The Town currently provides water service to approximately 2,500 residential customers. The project will involve replacing these meters with AMI meters. The intent is to have a system that eliminates the need for manual meter readings for bi-annual billing and to improve the quality and quantity of meter readings and customer information available to the Town for trend analysis, more frequent billing, and rate structuring. The Town recognizes that a multi-disciplined equipment provider will be required to complete this turnkey AMI System project based upon the multiple components that must be purchased, configured, commissioned, and programmed.

In issuing this RFP, the Town has provided an overview of its specifications for the turnkey AMI System to allow interested companies the flexibility of submitting their best solution to the Town.

Proposals will only be considered from companies that meet or exceed the following criteria:

- Must have been the primary contractor on at least three (3) turnkey AMI Systems, one of which must be in the State of South Carolina.
- Must be able to document a corporate bonding capacity of at least \$1,000,000 (one million dollars).
- Must be able to document an absence of any AMR/AMI-related litigation activities involving other water systems.

The RFP does not commit the Town to award the contract to any company, to pay any cost incurred by any company in the preparation of its response, or to contract for any of the services referenced herein. Additionally, the Town reserves the right to accept or reject any or all proposals received as a result of this RFP process if it is in the best interest of the Town.

GENERAL INFORMATION

- Sealed bids must be received at the Edisto Beach Town Hall, 2414 Murray Street, Edisto Beach, South Carolina, 29438 by **2:00PM on March 28, 2025**, in a sealed envelope. Proposals received after this time will be deemed non-responsive and will be returned to the Respondent unopened.
- All questions must be submitted in writing to Mark Aakhus (maakhus@townofedistobeach.com) by March 17, 2025.
- All references to this RFP, or any follow-up addendums, will be posted on the Town website at www.townofedistobeach.com. It is the responsibility of the Proposer to monitor this website for the most up-to-date information regarding this project.
- All Software and hardware required to complete the process, except for the host billing

software, shall be supplied as part of this proposal.

INSTRUCTIONS TO PROPOSERS

Proposal Components

The following documentation shall be submitted. Failure to submit all required documentation will result in rejection of the Proposal:

- Comprehensive narrative and technical brief describing the system proposed for implementation.
- Minimum Technical Specifications Checklist (attached).
- Pricing Proposal Forms (attached).
- Client Reference List from customers, one of which needs to be from within the State of South Carolina.
- Certificate of Liability Insurance.

Preparation of Pricing Proposal Form

All Pricing Proposal Forms shall be prepared in accordance with the following requirements:

- The Pricing Proposal Form shall be executed properly, and all writing shall be typewritten, except for the signature of the Respondent, which shall be written in ink.
- The Proposal shall not contain any unauthorized additions, deletions, or conditional Proposals. The Proposer shall not add any provisions reserving the right to accept or reject an award, or to enter a Contract pursuant to an award.
- The Proposal shall not contain irregularities of any kind, which make the Proposal incomplete, indefinite, or ambiguous as to its meaning. Incomplete Proposal forms will be rejected.
- The Town and the Proposer may negotiate the details of the final contract prior to Town approval. Upon Town approval, the contract will be signed and a Notice to Proceed will be executed before work may begin. Should the Town be unable to reach an agreement with the top-ranked Proposer, negotiations may begin with the next-ranked Proposer. This process will continue until a satisfactory contract is negotiated, or the Town exercises its right to reject all proposals.

Withdrawal or Revision of Proposals

A Proposer may, without prejudice to him/herself, withdraw a Proposal after it has been delivered to the Town provided the request for such withdrawal is made in writing to the Town before the date and time set for the opening of Proposals. The Proposer may then submit a revised Proposal provided it is received prior to the time set for opening of Proposals. Only those persons authorized to sign Proposals shall be recognized as being qualified to withdraw a Proposal.

Responsibilities of Proposer

Each Proposer shall, by careful examination, satisfy him/herself as to the nature and location of the work, the existing site conditions of existing meter infrastructure, and all other matters which can in any way affect the work or the cost thereof under the Contract.

The failure or omission of any Proposer to thoroughly examine and familiarize him/herself with the Proposal Documents or to receive or examine any form, instrument or document or visit the site(s) and acquaint him/herself with the existing conditions there existing shall in no way relieve any Proposer from any obligation in respect to their Proposal.

No verbal agreement or conversation with any officer, agent, or employee of the Town, either before or after the execution of the Contract, shall affect or modify any of the terms or obligations therein.

Comparison of Proposals

The selection of a Proposal will be based on a determination of which Proposal offers the best trade-off between price and performance, where quality is considered an integral performance factor. The award decision is made based on multiple factors, including the total cost of ownership, meaning the cost of acquiring, operating, maintaining, and supporting a product or service over its projected lifetime; the evaluated technical merit of the Proposal; the Proposer's past performance; and the evaluated probability performing the requirements stated in the solicitation on time, with high quality, and in a manner that accomplishes the stated objectives and maintains industry standards and compliance.

Awarding the Contract

The Town may elect to award the Contract in phases or reduce the quantity of proposal items based on budget availability.

These Proposals are asked for in good faith, and awards will be made as soon as practicable, provided satisfactory Proposals are received. The Town reserves the right to reject any or all Proposals or

to accept a Proposal other than the lowest submitted if such action is deemed to be in the best interest of the Town. The Town also reserves the right to reject the Proposal of a Proposer who has previously failed to satisfactorily perform a contract, has not completed contracts on time, or whom an investigation shows is not able to perform the contract.

In determining responsiveness of the Proposer, the following qualifications will be considered by the Town:

- The ability, capacity, and skill of the Proposer to fulfil the contract or provide the service required in a timely manner.
- Whether the Proposer can perform the Contract or provide service promptly, or without delay or interference.
- The character, integrity, reputation, judgment, experience, and efficiency of the

Proposer.

- The quality of performance of previous contracts or services.
- The previous and existing compliance by the Proposer with laws and ordinances relating to the contract or service.
- The sufficiency of the financial resources and ability of the Proposer to perform the contract or provide the service.
- The Proposer must be able to begin the AMI installation process in a timely manner.

The selected Proposer must demonstrate the ability to furnish and support the AMI system detailed herein. Selection of the Proposer by the Town will include a thorough evaluation of the experience and expertise of the Proposer and his/her sub-vendors. The selection criteria are specifically outlined in this document.

MINIMUM TECHNICAL SPECIFICATIONS

Below are categories of technical specifications that correspond to the items on the Minimum Technical Specifications Checklist. Respondents shall indicate on the Checklist whether or not their proposed solution complies in full to each Specification category. Any “no” answer on the Checklist must be accompanied by an explanation in the column provided.

Meter Specifications

- All Ultrasonic meters must meet or exceed the latest AWWA Standards for metering accuracy. Better accuracy meters will be evaluated higher than lower accuracy meters. The Town also desires its meters to be tamper resistant with the ability to send an alert if the meter is altered in any way. Please specifically address this in your proposal and provide documentation to this effect.
- All meters must be solid-state. Mechanical meters should not be provided as an option in this proposal. Please specifically address this in your proposal and provide documentation to this effect.
- Proven field performance of the technology is critical. Meters must have an established history of no fewer than five years to be eligible. Please specifically address this in your proposal and provide documentation to this effect.
- Meters must be constructed of brass/polymer (body and threads) only. Please specifically address this in your proposal and provide documentation to this effect.
- Meter accuracy and battery life will also play a key role in the evaluation process. The Town desires to have a minimum 20-year warranty on meters and batteries. Please specifically address this in your proposal and provide documentation to this effect.
- The body shall be completely lead-free and meet the AB1953, ANSI/NSF Standard 61 requirement. Please specifically address this in your proposal and provide documentation to this effect.
- Meters shall operate up to a working pressure of 150 pounds per square inch (psi) without leakage or

damage to any parts. The accuracy shall not be affected by variation in pressure up to 150 psi. Please specifically address this in your proposal and provide documentation to this effect.

- All components (meters, endpoints, batteries) shall be completely waterproof and warranted against water intrusion. Please specifically address this in your proposal and provide documentation to this effect. All components must work in flooded pits.
- Each meter shall output encoded meter readings, as well as transmit information regarding small and large leaks, backflow, tamper data, data logging and duration codes. Please specifically address this in your proposal and provide documentation to this effect.
- Meters shall transmit readings automatically without the need for a wake-up call. Please specifically address this in your proposal and provide documentation to this effect.
- Meters shall transmit minimum hourly profile consumption data when initialized to provide historic usage profile. Please specifically address this in your proposal and provide documentation to this effect.
- Meters should NOT include a shutoff feature as the Town does not require this feature.
- Meters must be able to be read manually at the meter if necessary. Please specifically address this in your proposal and provide documentation to this effect.
- Meters are required to maintain a read rate of 98.5% over a three-day period for the life of the turnkey AMI System (minimum 20 years) and should be included in the proposal.

Software Requirements

- Operate the control computer that interacts with other AMI system components to obtain meter readings.
- Manage the database of meter readings and other information.
- Interface with the Town's Customer Information and Billing System and other information systems. Perform quality control and evaluate the functionality of interface with the Town's utility billing software. Work directly with the Town's software support.
- Database – The Town requires a meter reading database as part of the AMI system. The Town shall be entitled to make copies of the software, including any third-party software, and any user manuals for backup and archival purposes.
- Software upgrades: The Proposer will provide updates to the AMI software upon release by the manufacturer. The Proposer will validate proper installation of the upgrade and the integration into the Utility Billing Systems.
- Proposer will provide on-site training, within 15 days of the upgrade, to the Utility Staff on the operation of the software, highlighting any changes or enhancements in the new version of software.
- Proposer will provide timely, unlimited, including after hours (24/7), on-line and

- telephone support to address any questions or issues in the use of the software.
- Availability of customer portal for interactive customer service.

Ancillary Equipment Requirements-Cellular or Fixed Base

- **Network Propagation Study:** Each Proposer shall provide an analysis of network RF propagation, cellular coverage, or a combination of the two to provide the best approach for the Town. The proposer shall assume responsibility for delivering a network design based on the analysis to achieve 100% coverage of the Town's water customers and a read success rate of at least 98.5% of all available reads over a three-day period. The proposed network design shall be all-inclusive for operation of 100% of the Town's service addresses in proper operational mode and certified by the Proposers as accurate.
 - The propagation study shall consider and identify key elements that may affect the long-term performance of the proposed AMI solution. The propagation study model considerations should include, but are not limited to, meter locations (GPS coordinates), read requirements (read delivery time for billing, special reads, etc.), cellular coverage (if applicable), operating frequency (if applicable), transmitter height requirements (if applicable), and transmitter power requirements (if applicable). The completed propagation study should provide the necessary information to strategically place collectors (if applicable) in the most cost-efficient manner.
 - The Proposer will establish attachment criteria in consultation with the Town for any use of the Town-owned water storage assets for AMI infrastructure.
- Endpoints: (also known as Meter Interface Units "MIU's) MIU devices must be capable of working under water or wet conditions.
- Each transmitter should be permanently labeled with the manufacturer's model or Serial number and date of manufacturing, and bar code of the transmitter serial number.
- Wire connections between the meter register and the MIU must be sealed and waterproof.
- MIU shall employ actionable alerts including, but not limited to:
 - Tamper or meter disconnected
 - Bad read in a register message
 - Large customer-side leak detected
 - No flow rate detected-specifics set in the host software
 - Reverse Flow/Backflow
 - High flow rate detected – specifics set by host software

- Battery life and health
- Register tamper detection alert
- Register removal alert

- **Meter Boxes:**

*Meter boxes will only be replaced where the existing box is damaged or cannot be used effectively with the AMI System.

- Provide meter box with reading lid with recessed area to allow for AMI register transmitter to be flush mounted.
- All meter lids will be replaced with plastic and shall contain sufficient metal that meter box can easily be located with a metal detector.
- Extensions: Meter box extensions 3" and 6" in height shall be available from the manufacturer as a standard item.
- Data Transmission: The system shall include provisions to ensure data transmission accuracy, security, and immunity from outside interference as well as fading and other forms of signal degeneration or attenuation to prevent accidental loss or interception of customer of meter reading data.
- The Proposer will be responsible for digging up all meter boxes.

- **AMI System Description**

- Provide a detailed description of the proposed AMI System. Include a full system architecture diagram. Include a description of your system in response to each of the following sections.

- **AMI Hardware**

- Meter Transmission Unit (MTU)
 - **Housing:** The MTUs will be housed in a molded plastic housing, hermetically sealed and resistant to rain, moisture, and temperature changes from -30 to +70 degrees C. The enclosure must house the complete unit, which includes electronics, battery compartment, antenna, and wire connections.
 - **Battery Life:** The MTUs shall have a permanently installed non-field replaceable battery with a twenty (20) year life cycle expectancy.
 - **Maintenance:** The MTUs shall be maintenance-free. After initial installation, MTU will continue to operate at optimal levels for the entire life of the product.

- **Read Interval:** The MTUs shall contain a radio that transmits a brief message containing the MTU identification number and port number, the meter reading, and tamper flags at programmed intervals.
- **Diagnostic Information:** MTUs shall provide diagnostic information, such as battery voltage, and tamper flags with every transmitted reading.
- **Meter Compatibility/Ports:** MTUs shall be compatible with multiple makes and models of meters and shall be offered as single and dual port units.
- **Installation:** MTUs shall be easily installed and provide appropriate provisions to avoid installer mistakes in installation, connection to meters, and programming. The MTUs shall be configured with a Field Programmer that will take the operator through a series of simple steps. Each step shall include error checking and verification, when appropriate. The Field programmer shall communicate with the MTUs to confirm proper configuration and wiring. The Field Programmer shall also have the ability to initiate communication between an MTU and a DCU to ensure successful communication. A confirmation message shall be received by the Field Programmer approximately one minute after initiation. Please describe, **in detail**, your standard operating procedures for meter installation.
- **FCC Regulation:** All equipment must comply with current Federal Communications Commission (FCC) requirements, which include proper labeling of any system components and compliance with Part 90 of the FCC regulations. The vendor must have supported documentation available upon request to verify compliance.
- **Labeling:** The MTUs shall be labeled with the Manufacturer's name, ID number, date of manufacture, and required FCC labeling.
 The Vendor must obtain said license on behalf of the Town including any and all fees

Field Programmer/Handheld

- The Field Programmer/Handheld unit shall be designed to operate in a harsh reading environment, resistant to dust and moisture, and be able to withstand temperature extremes from -29 degrees C to +60 degrees C. The Programmer shall contain its own software for programming and be provided with easy instructions for operation. Main and backup batteries must be readily available from local suppliers. Units shall be provided with any needed communications software, adapters, chargers, or accessories. All software shall be licensed to the Town.

Server Specifications

- Managed Hosting Solutions are required, locally hosted data will not be

considered.

- The Host Server shall function as the central collection point for the data within the system. All data hosting and delivery will be cloud-based and is the responsibility of the Proposer to set up the software, hardware, and hosting systems per the Town requirements. The server collects data from all the Collectors and stores the gathered data in a secure database. Once data is stored and analyzed on the server, the data shall be available for display via a web-based graphical interface.
- The Proposer shall offer a Perpetual License for the Host Software. The Host Software solution shall utilize a secure web-based application user interface and shall be accessible to the Utility on a continuous basis. The Proposer shall explain the host software security.
- The Proposer shall provide a managed hosting service, where the Proposer shall own and manage the server hardware and software including monitoring to ensure the server continues to work effectively, provides backup services, installation of security patches, and various levels of technical support. The Proposer-hosted solution shall utilize a secure web-based application.

- **Data Collection Unit (DCU):**

- The Proposer is solely responsible for determining the mix of data collectors and MIU placement strategies needed to meet or exceed the reading success rates guaranteed in the proposal.
- The Proposer is responsible for all costs related to adding any necessary components, including data collectors if the minimum specs included herein are not met.
- The AMI network design should seek to utilize existing Town elevated assets for fixed location of collectors before proposing alternative collector locations on Town-owned properties. Contact the Town directly for access to locations and addresses to assets. If other locations and equipment are necessary in accordance with the Network Propagation Study, the Proposer is responsible for including this in their proposal.
- Base stations and Data Collector Units are to be fully warranted by the Proposer for a minimum of five (5) years following the date of purchase.
- 100% redundant coverage will be incorporated into the DCU placement process to accelerate the reading process and ensure all meters provide a reading.
- DCUs shall be automatically recognized and installed onto the System network. DCU behaviors including connection time, alarm message handling, alternative connection numbers, etc. shall be configurable, over the network.
- DCUs may be added to the Fixed Network AMI System at any time without the need for system reconfiguration.

- All DCU electronics shall be electrically isolated and protected against static discharge and indirect lightning strikes.
- **Radio Components:** The Proposer shall be responsible for obtaining all necessary licenses on behalf of the Town. Licenses shall be assigned to the Town. Licenses must be obtained and assigned radio frequencies verified as suitable for the use with the AMI system(s) before any AMI equipment is delivered to the Town. If license frequencies are reallocated and no longer available to the Town after installations have begun and this could have been reasonably anticipated by the Proposer, the Town reserves the right to cancel the contract and orders for all or part of the system and receive a full refund from the Proposer of all amounts paid, in addition to other damages incurred.
- **Head-End System:** The AMI system may be managed and controlled by one or more components, including one or more control and communications computers, file servers, etc. Describe all in response to this section. Hardware and Network Configuration. The vendor will provide all the hardware and software needed for a complete and working system.

Startup and Commissioning Specifications:

- Proposer will provide the procedure used to shutdown the existing meter and startup procedure for the new meter.
- Provide a commissioning plan before installation for review by the owner.
- Provider will execute the commissioning process during installation that follows the commissioning plan.
- Provider will deliver a final commissioning report.

Training Specifications

- Providers will train the Town’s Utility Department employees on meter functionality, data collection, data management software, and routine maintenance. Please specifically address this in your proposal and provide documentation to this effect.
- Providers will train the Town’s Utility Billing Department Employees on software, equipment, meter functionality, data collection, and data management. Please specifically address this in your proposal and provide documentation.
- Must provide training within 10 days of project going on-line.
- During the 20-year period, a yearly refresher and/or all new employees will be trained as well.

Proposer Requirements

- Proposer will provide detailed installation requirements for contractors.
- The proposer must be a licensed contractor in the State of South Carolina. Please specifically address this in your proposal and provide documentation to this effect.
- The Proposer is NOT required to be a licensed engineer in the State of South Carolina.

However, the Proposer will be required to contract with a licensed engineer in the State of South Carolina if they need to affix any equipment to any Town-owned infrastructure. Any hardware proposed to be mounted on the Town's elevated water tank must be pre-approved by the Town.

- The Proposer should outline in their proposal delivery dates for water meters and provide official lead times for the supply of their water meters. Please include a tentative project timeline as Appendix A.
- The Proposer is responsible for maintaining the Town's water meters at a minimum of a 98.5% read rate over a three-day period for a minimum of 20 years. Should any meter not meet this requirement, meters are to be replaced at the Proposer's cost.
- Preference will be given to the Proposer that can offer diagnostic equipment options (meters, endpoints, DCU's, etc.) or provide a suitable alternative if the equipment becomes unavailable for any reason. Please specifically address this in your proposal and provide documentation to this effect.
- The Proposer shall be the single point of responsibility for all components of the turnkey AMI System (including, but not limited to services, equipment, hardware, software, and warranties).
- The Proposer awarded the bid will be responsible for completing a final inventory survey of all needed meter replacements and components.

Notice to Proceed-Contractor Shall

- Reasonably repair and restore any property damaged or injured as a result of any act or omission or neglect of Contractor.
- Conduct routine and reoccurring progress meetings at a location and time selected by the Town.
- Conduct or work in a manner designed to avoid all but short-term disruption of services and to prevent damage to Town, including utilities. Contractor will notify Town immediately by telephone, of any emergency or other situation compromising the safety of persons or property and follow up on such report in writing.
- Promptly correct work failing to conform to the requirements of Agreement whether discovered before or after substantial completion at CONTRACTOR cost and expense pursuant to warranties and agreement.
- Schedule meter installation with all Commercial accounts and provide advance notification of any water discoloration or other occurrences.
- *Times for Work.* All Work shall be performed between the hours of 8 a.m. and 5 p.m. Monday through Friday. In the event of an emergency, work may be performed outside of these hours with the prior approval of the Town. All Work shall be conducted in accordance with Town ordinances or policies.
- *General Inquiries/Complaints from Citizens.* Contractor will respond to one hundred percent (100%) of general citizen project inquiries and complaints received by Contractor

directly or forwarded to Contractor by Town within one business day of receipt.

PROPOSER INFORMATION

Proposer Name: _____

Address: _____

Authorized Agent: _____

Title of Authorized Agent: _____

Signature: _____

Phone: _____

Email: _____

SUBMITTAL FORM: TECHNICAL SPECIFICATION CHECKLIST

This Form must be submitted with the Proposals. Incomplete submissions will be rejected.

Proposers shall respond to each category below with respect to the Technical Specifications listed in the proposal packet. Any “No” response or deviations shall be explained in the space provided.

Specification	Complies? (Yes or No)	If “No” please explain in the space provided
Meter Specification		
Software Requirements		
Ancillary Equipment Requirements		
Startup and Commissioning		
Training Specifications		
Maintenance Program		
Proposer Requirement		

AMI METERS and HARDWARE

Instructions: fill in the required products, quantities, unit prices and total.

Meter Manufacturer and Model: _____

Product	Quantity	Unit Price	Total
Example: 5/8 x 3/4" AMI Meters	2500		

Total Meter Cost: \$ _____

METER INSTALLATION

Product	Quantity	Unit Price	Total

Total Meter Installation Cost: \$ _____

HARDWARE, SOFTWARE, & TRAINING

Mobile Data Collection System Manufacturer and Model: _____

Description	Quantity	Unit Price	Total
Handheld meter reading device with all required Accessories	1		
All necessary meter reading to billing transfer computer hardware and software	TBD		
Collector Stations to serve entirety of Edisto Beach including installation	TBD		
Collector Station Software	TBD		
AMI System Initialization & Implementation	1		
Training and onsite implementation	TBD		
Annual maintenance for reading equipment & software	TBD		
Other (Please Describe)			

Total Hardware, Software, & Training Cost: \$ _____

Total Meter and Hardware, Meter Installation, Hardware, Software, & Training Cost: \$ _____

ANNUAL FEES

	Quantity	Unit Price	Total
Annual maintenance for reading equipment & software	1		
Annual maintenance for Collector Stations	TBD		
Annual Meter License Fee for # meters	TBD		
Other (Please Describe)			

Total Annual Fee Cost: \$ _____

PROPOSAL SUMMARY

ITEM	COST
Total Meter and Equipment Cost	
Total Meter and Equipment Installation Cost	
Total Hardware, Software, & Training Cost	
Total Cost of Project	
Total Annual Fee Cost	

Proposal Evaluation and Selection

The Proposals will be reviewed and evaluated by the Town's Selection Committee according to the requirements and criteria outlined herein. During the Proposal evaluation process, written questions or requests for clarification may be submitted to one or more Proposers regarding the Proposal or related matters.

In addition, the Town may require all or a limited number of Proposers to participate in virtual or in person interviews.

Selection Process Overview

For the purpose of selecting the most qualified Proposer, the Town will use a competitive selection process as set forth in pertinent Town and State procurement requirements. The procedure will involve the following steps:

- a) The Town will advertise the RFP Invitations.
- b) Responsiveness and minimum qualifications will be checked.
- c) The Town's Selection Committee will review, rank, and short-list all Proposals that meet responsiveness and minimum qualification requirements.
- d) Interviews with each of the shortlisted Proposers to clarify their Proposals may be conducted. This decision is at the sole discretion of the Town. Interviews will provide shortlisted Proposers with the opportunity to present their project team and approach to Town staff and will include a question-and-answer session.
- e) The Town's Selection Committee will then rank each Proposal, Price Proposal, and Interview (if applicable) to prepare a recommendation for approval. Upon authorization, the Project Manager shall negotiate a contract with the selected Proposer. Should the Project Manager be unable to negotiate a satisfactory contract with the Proposer considered to be most qualified, the Project Manager, or designee, shall terminate such negotiations with that Proposer and begin negotiations with the next most qualified Proposer and so on until negotiations are successful.

Responsiveness

Each Proposal will be reviewed to determine whether it is responsive to the RFP. Failure to comply with the requirements of this RFP may result in a Proposal being rejected as non-responsive.

Evaluation Criteria

The Selection Committee will evaluate and rank the Proposals that satisfy the minimum qualification requirements identified in this section by applying scores to each Proposal part, as set forth in the table below.

Response Section	Possible Score
<p><u>Company Experience and Qualification</u></p> <ul style="list-style-type: none"> • Does the AMI Proposer’s experience and past performance make them capable of performing the work required within the Scope of Services? • Do the individuals assigned to the project team have the necessary skills and experience? • Has the Proposer successfully completed (3) projects of comparable size and scope? 	
<p><u>AMI Solution Overview & Technical Requirement</u></p> <ul style="list-style-type: none"> • Is the AMI Proposer proposing a well-thought out solution for the Town of Edisto Beach? • Will the proposed system ensure 98.5% coverage? • Does the proposed system allow for drive-by meter readings? • Does the proposer offer 24/7 system support as needed? 	
<p><u>Project Management Approach & Anticipated Project Schedule</u></p> <ul style="list-style-type: none"> • Is the proposed Project Management Thorough? • Does the proposed Project Management Approach demonstrate understanding of the Scope of Services? • Is the proposed timeline reasonable? 	
<p><u>Price Proposal</u></p> <ul style="list-style-type: none"> • Does the proposal include the cost breakdown of each taskline item and cost element? • Is the proposed cost reasonable for the scope of work required? • Has the AMI Proposer demonstrated value in the cost and scope proposed? 	
<p><u>Overall Proposal Quality and Responsiveness</u></p> <ul style="list-style-type: none"> • Is the proposal clear, concise, and professionally written? • Does the proposal meet all submittal and content requirements as specified in the RFP? 	
<p>Score each question between 1-5 (5 being excellent) Give an overall score for each section/heading. Highest possible score - 75</p>	<p>TOTAL SCORE</p>